



Section on Law Office Management and Economics

The Mission of the ISBA Law Office Management and Economic Section:

The mission of ISBA Standing Committee on Law Office Management and Economics is to enhance and develop the professional capabilities of Illinois lawyers in the realization that the practice of law now requires the implementation of sound business practices; and to investigate, evaluate, develop and disseminate information and techniques that will make the legal services delivery team more effective, competent, ethical and responsive to the needs of clients and the public.

General:

- ◆ Section dues are \$30 per year.
- ◆ To join, go to www.isba.org/sections

Continuing Legal Education

The Section sponsored the following programs during the year:

- ◆ Law Practice Succession, Transition and Exit Strategies (04/16/19)
- ◆ The Digital Marketing Landscape for Lawyers (06/14/19)

Section members also receive discounts on section-sponsored CLE programs.

Legislation

The Section Council reviews proposed legislation that may affect their members' practice area.

ISBA Central

- ◆ Members of the ISBA section get free access to the section's community on ISBA Central. The ISBA Central community allows section members to pose questions, answer questions, and share information with fellow section members from around the state.

Newsletters

During the 2018-19 bar year, the Section published 4 newsletters.

Articles included:

- ◆ A refresher on the 'five tool attorney' (Nov. 2018)
- ◆ How to set yourself up for hiring success (Nov. 2018)
- ◆ How to use Facebook to create top of mind awareness (Nov. 2018)
- ◆ Law firm succession/exit strategies: Succession & transition plan (Nov. 2018)
- ◆ HAL takes the bar exam (Dec. 2018)
- ◆ Quick tips and tricks for taking better notes (Dec. 2018)
- ◆ Simple advice to ward off fraudsters (Dec. 2018)
- ◆ The necessities: The difference between wants and needs (Dec. 2018)
- ◆ Improving productivity and profitability in an insurance defense law firm (Mar. 2019)
- ◆ Keeping a document library: Efficiency 101 (Mar. 2019)
- ◆ Law practice management bookshelf (Mar. 2019)
- ◆ Sharing the load: Advantages of co-managing a law firm (Mar. 2019)
- ◆ What every lawyer should know about the internet of things (June 2019)
- ◆ Managing expenses for a new office (June 2019)
- ◆ Law firm succession and exit strategies: Implementation of the strategies and plans (June 2019)